



Having the Back Bay NWR in the neighborhood is a big selling point for Realtor Jim Kelly, who rents and sells homes in the Sandbridge Beach community near Virginia Beach, VA. | Photo courtesy of Jim Kelly

## Jim Kelly, Realtor, Siebert Realty, Virginia Beach, Virginia

**W**ith the Back Bay National Wildlife Refuge literally on the doorstep of the beach- and bay-front properties he sells and rents, Realtor Jim Kelly of Virginia Beach, Virginia, has a surefire sales tool at his disposal. Kelly works with Siebert Realty, a local company specializing in home sales and rentals along a five-mile stretch of Sandbridge Beach, directly adjacent to the Back Bay refuge. “The refuge is one of southern Virginia’s greatest treasures,” says Kelly. “I am always amazed at the wide variety of wildlife and delighted to show this to all of my prospective clients. The reactions I receive are always nothing short of amazement. I can confidently say that having the Back Bay Wildlife Refuge nearby has been the deciding factor for many happy home-buyers who have chosen Sandbridge Beach over other seaside communities.” Kelly, his wife, and six-month-old daughter should know. They’re in the process of selling their city home and buying their own house in the refuge’s back yard. “Having a successful, healthy wildlife refuge at our back door is one of the greatest attractions of having a home here,” he says.